



**DISTRICT OF COLUMBIA  
OFFICE OF CONTRACTING AND PROCUREMENT  
DEPARTMENT OF BEHAVIORAL HEALTH  
CONTRACTS AND PROCUREMENT SERVICES  
64 NEW YORK AVENUE, NE 2<sup>ND</sup> FLOOR  
WASHINGTON, DC 20002  
TELEPHONE NUMBER: 202-671-3171  
FAX NUMBER: 202-671-3395**

March 8, 2016

**REQUEST FOR PROPOSAL (RFP) FOR LABORATORY AND DRUG TESTING AND  
REPORTING SERVICES FOR ADDICTION PREVENTION AND RECOVERY  
ADMINISTRATION SOLICITATION RM-16-RFP-028-BY4-MA  
SOLICITATION AMENDMENT NUMBER THREE (3)**

**THE OFFICE OF CONTRACTING AND PROCUREMENT AND DEPARTMENT OF  
BEHAVIORAL HEALTH (DBH) REQUEST FOR PROPOSAL (RFP) SOLICITATION  
RM-16-RFP-028-BY4-MA HAS BEEN AMENDED TO REFLECT THE FOLLOWING:**

<b>Question No.</b>	<b>RFP Section</b>	<b>Question/Comment</b>
1	SECTION B.4	Page 3, Section B.4, Mandatory Subcontracting Requirement — we specialize in providing Substance Use Disorder services to customers like the DBH. A key element of our service is sole source integration, which affords many benefits to the DBH and its patients. Through this approach we do not subcontract services as doing so dilutes the quality of service delivered to the DBH and DBH patients, which also harms patient outcomes. We invest in the communities we serve and hire local residents. Shall Department of Small and Local Business Development (DSLBD) waive the Mandatory Subcontracting Requirement?
<b>DBH RESPONSE: There is a Mandatory Requirement for any submission equal to or exceeding \$250K for there to be a 35% Subcontracting Plan with no opportunity for a Waiver.</b>		

<b>Question No.</b>	<b>RFP Section</b>	<b>Question/Comment</b>
2	SECTION B.4	Page 4, Schedule B Pricing — Who currently conducts the Phlebotomy Services and what is the current price per collection?
<b>DBH RESPONSE: This information is not available at this time.</b>		

<b>Question No.</b>	<b>RFP Section</b>	<b>Question/Comment</b>
3	SECTION B.4	Page 4, Schedule B Pricing — Who currently conducts the Laboratory Testing Services for Contract Line Item Number (CLIN) 001 to 025 and what is the unit price for each Contract Line Item Number (CLIN)?
<b>DBH RESPONSE: This information is not available at this time.</b>		



Question No.	RFP Section	Question/Comment
4	SECTION B.4	Page 5, Schedule B Pricing — Who currently conducts the Laboratory Testing Services for Contract Line Item Number (CLIN) 26 and what is the Unit Price for this Contract Line Item Number (CLIN)?
<b>DBH RESPONSE: This information is not available at this time.</b>		

Question No.	RFP Section	Question/Comment
5	SECTION B.4	Page 5, Schedule B Pricing — Do Addiction Prevention Recovery Administration (APRA) and Assessment Referral Center (ARC) desire a provider that shall conduct same gender observed urine collections at or near the locations specified in the Request for Proposal (RFP)?
<b>DBH RESPONSE: Addiction Prevention and Recovery Administration (APRA) and Assessment Referral Center (ARC) do not have the desire for what you have offered in your Question.</b>		

Question No.	RFP Section	Question/Comment
6	SECTION B.4	Page 5, Schedule B Pricing — Who currently conducts the Urine Sample Collections? Are the Collections directly observed?
<b>DBH RESPONSE: This information is not available at this time.</b>		

Question No.	RFP Section	Question/Comment
7	SECTION B.4	Page 5, Schedule B Pricing — Do the Addiction Prevention Recovery Administration (APRA) and Assessment Referral Center ARC use a random selection process to determine when patients are required to test?
<b>DBH RESPONSE: Addiction Prevention and Recovery Administration (APRA) and Assessment Referral Center (ARC) Assessment And Referral Center (ARC) does not use a Random Selection. The Provider Network however, uses a Random process but each Provider has their own policy around Random Selection.</b>		

Question No.	RFP Section	Question/Comment
8	SECTION B.4	Page 5, Schedule B Pricing — Do Addiction Prevention Recovery Administration (APRA) and Assessment Referral Center ARC have an interest in a Web-Based Application that provides automated Random Selection and individualized patient notification of when required to test? This Web-Based Application serves as a form of Cognitive Behavioral Therapy and is proven to improve patient outcomes by helping clients to develop sustainable coping and refusal skills to new substance use.
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW).</b>		



Question No.	RFP Section	Question/Comment
9	SECTION C.2.2	Page 21, Section C.2.2 — Shall DBH consider the use of Electronic Requisition forms in lieu of paper forms. Electronic forms afford the DBH staff many time saving efficiencies, create a log that tracks a sample at every step of the process and eliminates many common human errors.
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.</b>		

Question No.	RFP Section	Question/Comment
10	SECTION C.4.1	Page 25, Section C.4.1 — If DBH has an existing method and format that shall be utilized, please provide the specifics regarding such configuration to assess the requirements and compatibility.
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.</b>		

Question No.	RFP Section	Question/Comment
11	SECTION C.4.1	Page 25, Section C.4.1 — Does DBH have the ability to electronically transmit patient information required for testing to the provider (e.g., name, ID number, DOB, etc.)? If not, is DBH willing to discuss such a configuration?
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.</b>		

Question No.	RFP Section	Question/Comment
12	SECTION C.4.1	Page 25, Section C.4.1 — Does the DBH's system have selections for a drug testing requirement? Testing frequency? Test panel selection?
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.</b>		

Question No.	RFP Section	Question/Comment
13	SECTION C.4.1	Page 25, Section C.4.1 — Shall DBH consider the use of a Provider's existing Web Service Application Program Interface (APIs) that shall provide the fastest and most reliable information exchange between the DBH and Provider for both patient testing information and test results?
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.</b>		



Question No.	RFP Section	Question/Comment
14	SECTION B.4	Page 3, Section B.4, Mandatory Subcontracting Requirement — we specialize in providing Substance Use Disorder Services to customers like the DBH. A key element of our service is Sole Source Integration, which affords many benefits to the DBH and its patients. Through this approach we do not subcontract services as doing so dilutes the quality of service delivered to the DBH and DBH patients, which also harms patient outcomes. We invest in the communities we serve and hire Local Residents. Shall Department of Small and Local Business Development (DSLBD) waive the Mandatory Subcontracting Requirement?

**DBH RESPONSE: There is a Mandatory Requirement for any submission equal to or exceeding \$250K for there to be a 35% Subcontracting Plan with no opportunity for a Waiver.**

Question No.	RFP Section	Question/Comment
15	SECTION B.4	Page 4, Schedule B Pricing — Who currently conducts the Phlebotomy Services and what is the current price per collection?

**DBH RESPONSE: This information is not available at this time.**

Question No.	RFP Section	Question/Comment
16	SECTION C.4.1	Page 25, Section C.4.1 — If DBH has an existing method and format that shall be utilized, please provide the specifics regarding such configuration to assess the requirements and compatibility.

**DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.**

Question No.	RFP Section	Question/Comment
17	SECTION C.4.1	Page 25, Section C.4.1 — Does DBH have the ability to electronically transmit patient information required for testing to the provider (e.g., name, ID number, DOB, etc.)? If not, is the DBH willing to discuss such a configuration?

**DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.**

Question No.	RFP Section	Question/Comment
18	SECTION C.4.1	Page 25, Section C.4.1 — Does the DBH's system have selections for a drug testing requirement? Testing frequency? Test panel selection?

**DBH RESPONSE: The requirements for this RFP are described with the SOW with No Exceptions.**



Question No.	RFP Section	Question/Comment
19	SECTION C.4.1	Page 25, Section C.4.1 — Shall DBH consider the use of a provider's existing web service Application Program Interface (APIs) that shall provide the fastest and most reliable information exchange between the DBH and Provider for both patient testing information and test results?
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.</b>		

Question No.	RFP Section	Question/Comment
20	SECTION B.4	Page 4, Schedule B Pricing — Who currently conducts the Laboratory Testing Services for Contract Line Item Number (CLIN) 001 to 025 and what is the Unit Price for each Contract Line Item Number (CLIN)?
<b>DBH RESPONSE: This information is not available at this time.</b>		

Question No.	RFP Section	Question/Comment
21	SECTION B.4	Page 5, Schedule B Pricing — Who currently conducts the laboratory testing services for Contract Line Item Number (CLIN) 26 and what is the unit price for this Contract Line Item Number (CLIN)?
<b>DBH RESPONSE: This information is not available at this time.</b>		

Question No.	RFP Section	Question/Comment
22	SECTION B.4	Page 5, Schedule B Pricing — Do the Addiction Prevention Recovery Administration (APRA) and Assessment Referral Center (ARC) desire a provider that shall conduct same gender observed urine collections at or near the locations specified in the Request for Proposal (RFP)?
<b>DBH RESPONSE: Addiction Prevention Recovery Administration (APRA) and Assessment Referral Center (ARC) do not have the desire for what you have offered in your Question.</b>		

Question No.	RFP Section	Question/Comment
23	SECTION B.4	Page 5, Schedule B Pricing — Who currently conducts the urine sample collections? Are the collections directly observed?
<b>DBH RESPONSE: This information is not available at this time.</b>		

Question No.	RFP Section	Question/Comment
24	SECTION B.4	Page 5, Schedule B Pricing — Do the Addiction Prevention Recovery Administration (APRA) and Assessment Referral Center (ARC) use a random selection process to determine when patients are required to test?
<b>DBH RESPONSE: Addiction Prevention and Recovery Administration (APRA) and Assessment Referral Center (ARC) Assessment And Referral Center (ARC) does not use a Random Selection. The Provider Network however, uses a Random process but each Provider has their own policy around Random Selection.</b>		



Question No.	RFP Section	Question/Comment
25	SECTION B.4	Page 5, Schedule B Pricing — Do Addiction Prevention Recovery Administration (APRA) and Assessment Referral Center (ARC) have an interest in a Web-Based Application that provides automated Random Selection and individualized patient notification of when required to test? This Web-Based Application serves as a form of Cognitive Behavioral Therapy and is proven to improve patient outcomes by helping clients to develop sustainable coping and refusal skills to new substance use.
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW).</b>		

Question No.	RFP Section	Question/Comment
26	SECTION C.2.2	Page 21, Section C.2.2 — Shall DBH consider the use of Electronic Requisition forms in lieu of paper forms. Electronic forms afford the DBH staff many time saving efficiencies, create a log that tracks a sample at every step of the process and eliminates many common human errors.
<b>DBH RESPONSE: The requirements for this RFP are described with the Scope of Work (SOW) with No Exceptions.</b>		

**THE DISTRICT SHALL FURNISH RESPONSES TO ANY QUESTIONS SUBMITTED IN WRITING TO ALL PROSPECTIVE OFFERORS BY ISSUING ANOTHER ADMENDMENT TO THIS SOLICITATION IF NECESSARY.**

Signed:

  
 Samuel J. Feinberg, CPPO, CPPB  
 Cluster Health Services  
 Chief Contracting Officer

Amendment Number Three (3) is hereby acknowledged and is considered a part of the RFP for Solicitation Number: **RM-16-RFP-028-BY4-MA**. **All Correspondence or inquiries related to this Solicitation or any modifications shall be addressed to:**

Mr. Samuel J. Feinberg, CPPO, CPPB,  
 Cluster Health Services  
 Chief Contracting Officer  
 64 New York Avenue, NE – 2<sup>nd</sup> Floor  
 Washington, DC 20002  
 (202) 671-3188 Office; (202) 671-3395; Fax;  
[Samuel.Feinberg@dc.gov](mailto:Samuel.Feinberg@dc.gov) Email

\_\_\_\_\_  
 Print or Type Name of Bidder

\_\_\_\_\_  
 Title of Authorized Representative

\_\_\_\_\_  
 Signature of Authorized Representative

\_\_\_\_\_  
 Date